

June 2007

Partnership Programme



Davicon's Partnership Programme is proving to be a successful formula. Orders from Partners are coming thick and fast with first quarter orders well ahead of those at the same time last year.

Peter Watson, Davicon's General Manager says, "In the first two months of this year we have already achieved in excess of our half year target. The quality of service we are giving to our Partners is really beginning to deliver results."



The Team on Top – The Davicon Sales Team

The key to success it seems is not rocket science, Peter continues "Listening to what our Partners want and doing our very best to meet those demands consistently is what it takes to build trust and confidence. New initiatives to help Partners win more mezzanine floor business and strengthen the bond with Davicon will continue throughout this year."

Davicon is looking for additional Partners, particularly in the South and South East of England, Scotland and Northern Ireland. Graham Butler, Davicon's Business Development and Marketing Manager adds, "Naturally we are looking for companies that want to grow its mezzanine floor sales as a key part of its business but we also want companies that share Davicon's professional ethics and ambition. We expect to find most of these new Partners from our established Distributor and Associate network."

Anyone wanting to find out more about the Partnership Programme should in the first instance, call Sales Manager, Peter Harris on 07970 219540.